PASTURE SUMMIT

AUTUMN EVENT 2025 – NORTH OTAGO



Focus: Achieving High Profit and Keeping Management Simple

OVERVIEW:

Pasture Summit is holding an on-farm event in the Waitaki Valley this Autumn, hosted by farmers for farmers, sharing ideas and developments on achieving profitable dairy food production. We're in the business of turning grass to milk to cash - it's our key competitive advantage. Our host farmers are focused on achieving strong bottom-line financial performance and growth. They will present their costs and returns and discuss their farm management strategy to drive profit now and into the future.

OUTLINE PROGRAMME:

THEME:	Profit, Pasture, Progression
DATE:	Wednesday, 2 nd April 2025
LOCATION:	Kindly hosted by Peter and Emma Smit, Papakaio Dairies Limited, 782 Seven Mile Rd, Oamaru
TIMING	SESSION DETAILS
9:30 to 10:00	Arrival, registration and morning tea
10:00 to 10:15	Welcome, introductions and why we are on this farm – Al Rayne, Pasture Summit Orientation and H&S Briefing – Virginia Serra, DairyNZ Opening Comments – Representative from ASB Bank
10:15 to 11:15	SESSION 1: Business Goals and Financial Results
	 Background & farming goals Business & financial performance Industry benchmarks & regional comparisons Growth strategy Spending and investing decisions in a high payout environment Open Q&A Peter & Emma presenting, facilitated by Virginia Serra, DairyNZ
Group to travel	onto the farm for Session 2 to be held out on farm.
	Session 2A: Pasture & Feeding Achieving high pasture harvested & keeping it simple Grazing strategy and pasture targets by season Pasture harvested V regional benchmark Fertiliser use, irrigation & supplements Open Q&A Peter & Emma presenting, facilitated by Alistair Rayne, Pasture Summit
	Session 2B: Herd Genetics and Repro ➤ Achieving high 6 wk in-calf rates and low empty rates ➤ Breeding objectives past and future ➤ Repro strategy & results ➤ GHG ➤ Open Q&A Peter & Emma presenting, facilitated by Heather Donaldson, DairyNZ
12:40 to 12:45	Key messages & wrap up – Will Green, Pasture Summit
12:50 to 13:30	LUNCH
13:30 to 14:30	SESSION 3: Progression & Equity Growth Pathways Panel discussion and open Q&A exploring progression and equity growth pathways for young farmers wanting to progress in dairying. Session facilitated by John Gregan, Pasture Summit
	Panel participants: Peter & Emma Smit (host farmers) Ben & Chloe Smith Hayden & Robyn Williams

Close of Event – John Gregan, Pasture Summit